

A background image of a person standing on a sand dune, looking out over a vast landscape of sand dunes under a dramatic, cloudy sky at sunset or sunrise. The person is wearing a red and black plaid shirt and blue jeans.

**How
procure-to-pay
teams beat**

**(not just
meet)**

**SLAs with
agentic
automation**

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Your business runs on “instant”. Why doesn’t procurement?

Procure-to-pay teams are being asked to deliver faster results with fewer people and tighter budgets. The old tools can’t keep up. Every day brings new pressures—faster requisitions, tougher SLAs, suppliers demanding more agility, and finance pushing for measurable savings with less spend. The stakes are high, and teams feel it. These challenges are amplified by a fast-changing vendor landscape, where AI-driven innovation raises expectations and the next-day demands collide with traditional SLAs. Manual processes can’t keep pace, leaving procurement and accounts payable (AP) teams caught between ambitious goals and limited resources. Leaders already know how to source, manage suppliers, and negotiate contracts. What they lack is the bandwidth to deliver at scale while preserving relationships and value. That’s where UiPath comes in. Not just to automate tasks, but to empower teams with agentic automation that turns pressure into performance, giving procurement and AP teams the confidence to meet today’s demands. And stay ahead of tomorrow.

If technology is so good, how do we use it ourselves?

UiPath Procurement team is already driving measurable improvements compared to industry benchmarks:

- **Vendor onboarding:** From an industry range of **30–60 days**, UiPath reduced onboarding to **6.67 days (12-month average)** and **3.7 days in the past month**.
- **Requisition → Approved PO:** UiPath achieved **6.98 days as of Dec 2024**, and now **5.7 days today** (with 3.5 days pending buyer action + 2.2 days pending approval).
- **85% faster invoice processing**, reduced manual AP effort, and faster vendor payments.

Want to know more?

[Contact us](#)

Challenges in procure-to-pay processes

The procure-to-pay process is the backbone that keeps operations running smoothly in today's fast-paced business environment. This essential cycle, which extends from identifying needs through final payments, touches every aspect of an organization—so it's important to optimize it. However, the contemporary P2P landscape presents a perfect storm of challenges in doing so:

- **Increasing demands:** Procurement teams are under pressure to always deliver what's new and what's best, staying ahead of innovation while maintaining compliance and cost efficiency.
- **Requisition delays:** Industry benchmarks categorize 6–15 days as the standard range for requisition-to-order processing:
 - 6–10 days: strong performance.
 - 11–15 days: acceptable but room for improvement.
 - >15 days: concerning.The overall industry average across all sectors is 7.4 days—still too slow in a next-day shipping world.
- **Vendor onboarding:** Industry averages remain long, with onboarding timelines typically ranging 30–60 days. Faster setups (ERP/vendor primary data only) can be completed in <7 days, while complex or regulatory cases may extend to 1–2 months or more.
- **Cutting cycle times:** Stakeholders demand requisitions, approvals, and payments faster than ever to keep pace with rapid delivery expectations.
- **Talent shortages:** With teams expected to do more with less, procurement is challenged to reduce requisition times and eliminate days from the process while operating with limited headcount.
- **Supplier focus:** Procurement must ensure resilience, contract performance, and supplier relationships, not just speed.

Agentic processes: The next frontier

Agentic automation flips the script from traditional **procure-to-pay cycle**, combining tactical process acceleration with strategic intelligence:

Procurement wins

70–80% reduction in requisition time.

Improved supplier onboarding with AI-driven risk analysis.

Stronger supplier collaboration through real-time, agent-managed communication.

Enhanced category management with adaptive sourcing and contract insights.

Accounts payable wins

95% touchless invoice processing.

2–5 day reduction in days payable outstanding (DPO).

Automated payment optimization that balances cash flow with supplier trust.

Agentic AP inbox that manages thousands of supplier emails daily.

UiPath integrates seamlessly across ERP and procurement systems, enhancing each stage of the P2P cycle with agentic automation.

Agentic process



Top 5 automations every procure-to-pay team should implement now

Agentic automation enables end-to-end orchestration of procure-to-pay by combining transactional speed with intelligent decision making. These five use cases illustrate where procurement and accounts payable teams can realize immediate impact:

1. Smart requisition triage & PO creation

Agentic automation interprets requisitions from multiple channels, applies budget and policy checks, and creates purchase orders seamlessly in ERP systems.

2. Supplier onboarding & risk management

End-to-end automation accelerates onboarding through digital form capture, automated primary data setup, and AI-driven risk analysis across financial, legal, and compliance dimensions.

3. Agentic invoice inbox & processing

Automation triages high-volume supplier emails, extracts invoice data, performs two- and three-way matches, resolves exceptions intelligently, driving touchless processing.

4. Contract & compliance management

Agentic automation generates contracts, extracts obligations, monitors compliance, and feeds validated data into downstream procurement and AP systems.

5. Payment optimization & working capital agility

Automation dynamically selects payment timing and methods to maximize cash flow, reduce transaction costs, and strengthen supplier relationships.

By embedding agentic automation across the procure-to-pay journey, organizations achieve faster SLAs, improved supplier engagement, and stronger financial outcomes.

UiPath in action: Driving results

“ By applying agentic AI in procure-to-pay, our Procurement team is reducing cycle times and manual effort, freeing capacity to focus on strategic work while delivering more with the same resources. ”

Dana Forfa
VP, Procurement, Facilities & Travel – UiPath

“ We have a lot of complex processes like accounts payable, where we’ve only been able to automate parts of it. Those automations do well, but they don’t span the process from one end to the other. Now with agentic automation and UiPath Maestro, we can automate the entire process, end-to-end. ”

Chris Engel
Global Discovery Lead at Johnson Controls Inc.

Procurement and AP teams using UiPath report

Faster SLA achievement (now beating industry benchmarks).

Vendor onboarding cut nearly in half.

Better supplier engagement.

Increased savings, compliance, and resilience.

Next steps for organizations

Procure-to-pay is no longer just about cutting costs—it's about delivering speed, resilience, and strategic impact. UiPath agentic automation empowers teams to beat SLAs, strengthen supplier relationships, and adapt rapidly to changing markets—**from requisition through payment**.

Contact us